Delivering Value at Speed
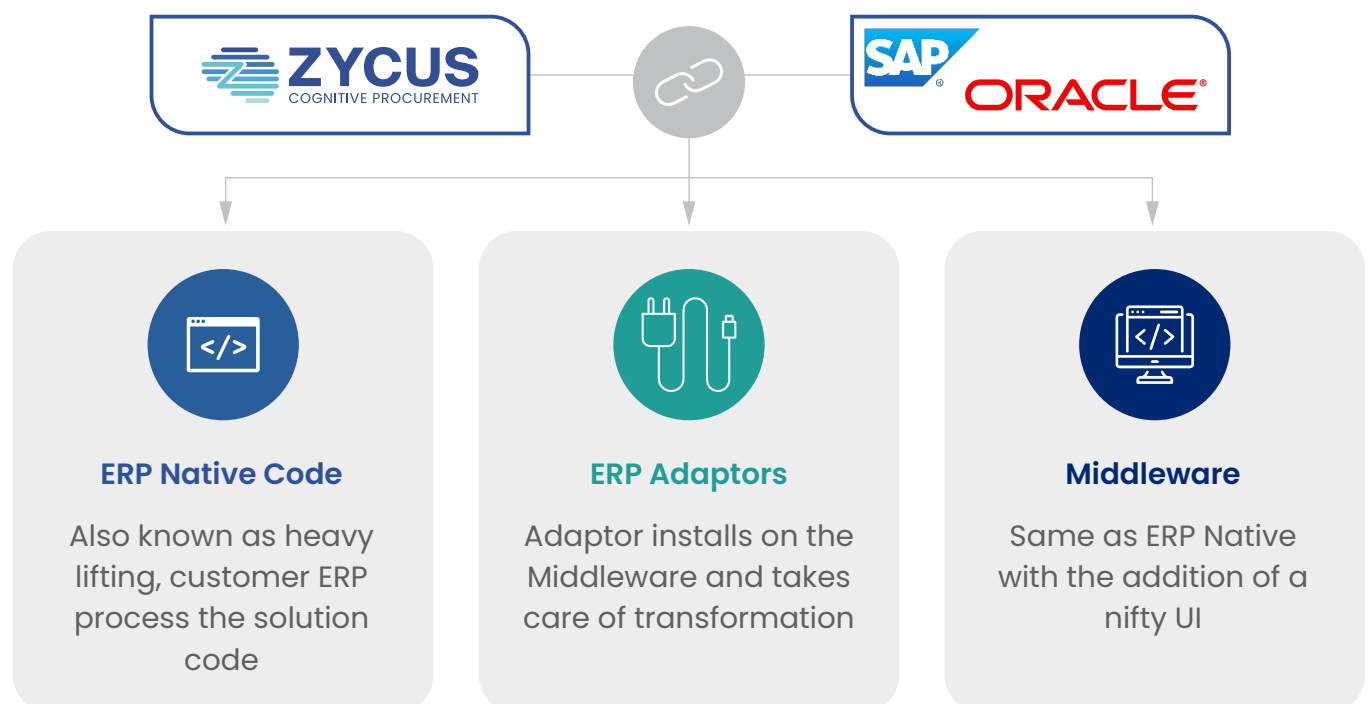## with Zycus' iSaaS

Introduction

In the era where procurement and IT teams are asked to do more with less, automating simple but tedious processes can help them spend more time on complex and strategical tasks. One such task is **Integration**.

The integration process is extremely time-consuming and tiresome. It focuses majorly on customer's ERP and hence the integration efforts are more inclined towards the customers. In-order to overcome this cumbersome process and extensive timeline Zycus unveils a radical approach called **iSaaS**, an **integration solution as a service**. Using iSaaS, Zycus can customize the integration to match customer ERP format with all the necessary error handling. It enables customers to manage user addition, deletion, modification, role assignment to be performed automatically with minimal manual intervention.
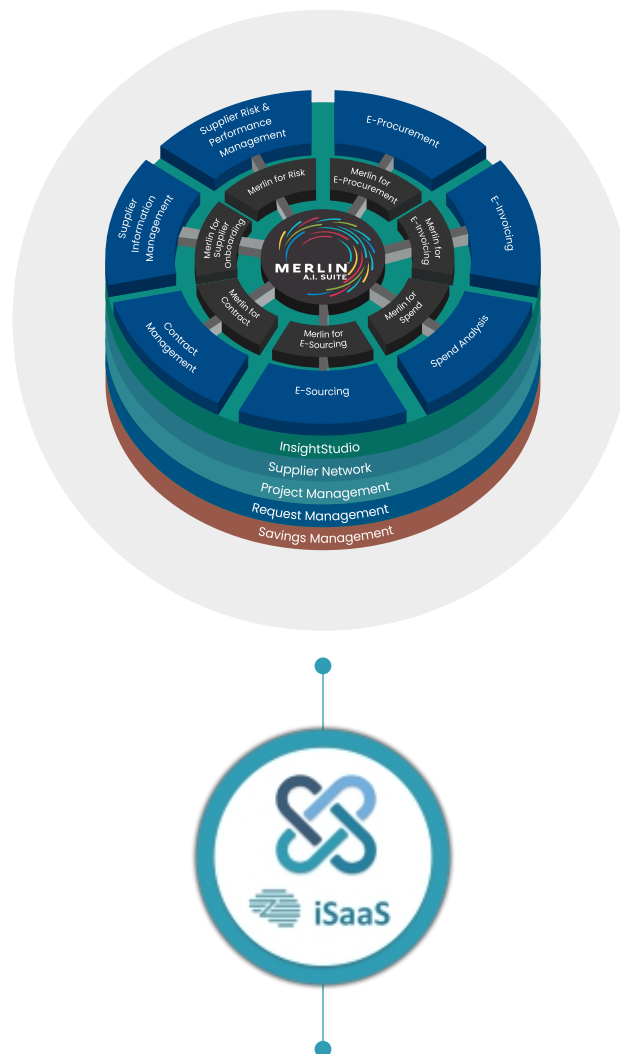
Challenges with existing integration approaches

High TCO	Availability of IT Resources	Common Delays	Complexity
System Integrator: Outsourced cost 3X more than in-house IT cost	Sparse availability of manpower resulting in IT driving the project	New learning curve to configure with the service provider	Complex data structure
Middleware development, operation, and licensing costs	Delays integration due to lack of bandwidth	Increased time taken for error handling and connection set up	Solution requires scrutiny by multiple teams

Integration Approach

ZYCUS COGNITIVE PROCUREMENT ⸺ 🔗 ⸺ **SAP** **ORACLE**

ERP Native Code

Also known as heavy lifting, customer ERP process the solution code

ERP Adaptors

Adaptor installs on the Middleware and takes care of transformation

Middleware

Same as ERP Native with the addition of a nifty UI

iSaaS Compatibility

Merlin A.I. Suite — Supplier Risk & Performance Management, E-Procurement, E-Invoicing, Spend Analysis, E-Sourcing, Contract Management, Supplier Information Management

Merlin for Risk, Merlin for E-Procurement, Merlin for E-Invoicing, Merlin for Spend, Merlin for E-Sourcing, Merlin for Contract, Merlin for Supplier Onboarding

InsightStudio
Supplier Network
Project Management
Request Management
Savings Management

iSaaS

SAP | SAP ECC | SAP HANA | ORACLE JD EDWARDS

ORACLE E-BUSINESS SUITE | ORACLE FUSION APPLICATIONS | Microsoft Dynamics | Microsoft Dynamics 365

sage | salesforce | C4C | ORACLE CRM

workday | SAP SuccessFactors SAP | Azure Active Directory | & other Systems
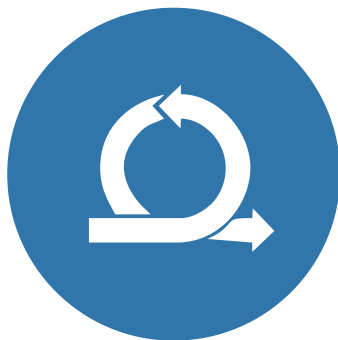
Value Innovation with iSaaS

Low Total Cost of Ownership
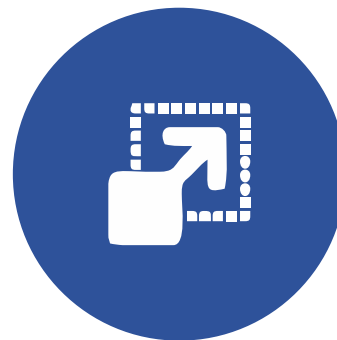
80% reduction in customer efforts

Enhanced Flexibility

Customization across multiple ERP generations

Agile Integration

Eliminates sequential dependency

Eliminates sequential dependency

Multi-phase and multi-ERP integration easy with build once, multiple deploy model

Rapid Value Realization

Timeline acceleration for faster Go-Live

Real time integration platform

Real time data transfer and visibility

Customer Stories

Westfield Insurance speeds up integration with Zycus' iSaaS solution

- **Zycus' Success Enablers and Implementation Outcomes**

  - **Faster implementation- 4 weeks** for complete end to end integration from testing to deployment, which is 80% faster than usual implementation turnaround time

  - **Domain expertise** of Zycus' integration team on ERP formats

  - **Ease of Implementation**- Minimal IT effort from Westfield

  - **Low cost of ownership**- Integration maintenance 100%owned by Zycus

  - **Trust and existing relationship**- 3 years old strong relationship with customer

  - **Error handling**- Prompt error handling during and post implementation by Zycus

> "Zycus' iSaaS solution allowed us to significantly reduce the number of integration resources needed to complete our deployment. By exposing our native ERP format and allowing Zycus to do the data mappings, we were able to go-live much faster with significantly less integration building effort."
>
> Zachary Engels, Procurement Operations Leader at Westfield.

An international energy and water giant speeds up implementation with Zycus' iSaaS approach
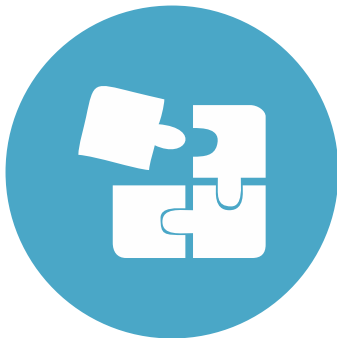
Company:

A global energy and water company with operations in more than 10 countries spread across 4 continents. The organization banked on Zycus' suite of solutions for bringing about digital transformation in their procurement department.

Implementation need:

The implementation was a turnkey project completely owned by Zycus. One key requirement was enabling real time REST API based communication with Oracle EBS.

Zycus' implementation Outcomes:

Zycus' iSaaS implementation approach facilitated by one of our leading partners ensured:

- **High speed of delivery** – integration timeline that is 25-50% faster than comparable projects

- **Ease of implementation** – required minimal IT involvement for constrained organizations

- **Low cost of ownership** – integration maintenance 100% owned by Zycus

One of the top automobile companies revs up integration between S2P solutions and its SAP ECC system by using Zycus' iSaaS approach

Why Zycus?

"Zycus was able to highlight the ease of configuration, usability, and depth of functionality. Thus, the comprehensive solution set was the best choice to replace the existing system. We particularly liked the concept of intra-suite integrations and the seamless data flow across the S2P suite, which would become possible using Zycus' iSaaS solution."

- Head of Technology

Zycus Success Enablers

Agility

Accepted and delivered all change requests raised by the client before go-live.

Team Effort

Deployed highly experienced professionals during critical stages of the implementation process.

Customer Focus

Eased integration across all middleware by providing automated updates.

Win Factors

Integration Capabilities (5/5) ★★★★★

Support during Sales Cycle (5/5) ★★★★★

Product Fitment (4.5/5) ★★★★½

Ease of Use (4/5) ★★★★☆

Zycus is the pioneer in Cognitive Procurement software and has been a trusted partner of choice for large global enterprises for two decades. Zycus has been consistently recognized by Gartner, Forrester, and other analysts for its Source to Pay integrated suite.

Zycus powers its S2P software with the revolutionary Merlin AI Suite. Merlin AI takes over the tactical tasks and empowers procurement and AP officers to focus on strategic projects; offers data-driven actionable insights for quicker and smarter decisions, and its conversational AI offers a B2C type user-experience to the end-users.

Zycus helps enterprises drive real savings, reduce risks, and boost compliance, and its seamless, intuitive, and easy-to-use user interface ensures high adoption and value across the organization.

Start your #CognitiveProcurement journey with us, as you are #MeantforMore.