

# PROCURE-TO-PAY SUITE

A Guided Procurement System (GPS)
To Ensure Best Buying Decisions Every Time



## **ZYCUS PROCURE-TO-PAY ADVANTAGE**



### Ease of Use with Guided Buying:

The Amazon-like interface helps create a superior user interface for a user-friendly experience. Zycus leverages patented Al-based classification to help users find items that match their exact requirement by auto-populating the right catalogs, active contracts, preferred vendors or preconfigured "Guided Form" based on the user's search term.



### **Guaranteed Compliance:**

Zycus' intelligent platform leverages Zero-Coding Workflow to ensure conditional approval process and ContractLock to provide visibility and real-time access to contracts at the point of requisition, to nurture 100% contract compliance.



## **Comprehensive Work-Stream Management:**

Zycus provides a centralized, multi-lingual, scalable SaaS-based platform to support any type or volume of transactions, with inbuilt integrations to Supplier Management, Sourcing and Contract Management functions.



## Increased Productivity and User Delight Across Personas:

Zycus Merlin A.I. Suite transforms the Procure-to-Pay experience with next-generation features such as directly extracting line-level information from invoice documents of numerous file formats and autonomously processing requests after verifying correctness and business process compliance.



## **Increased Spend Under Management:**

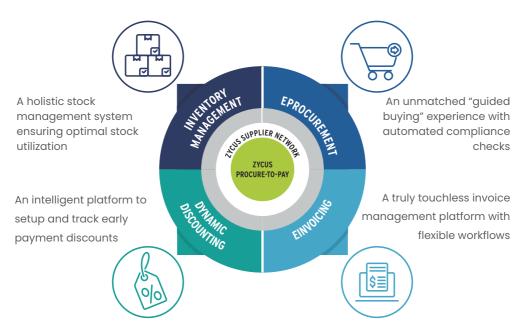
Increase compliant spending with QuickSource, which helps requisitioners set up a quick sourcing event at the time of requisition for non-contracted items.



## **Zero-Coding Workflow:**

Zycus provides flexible, drag-and-drop based workflow creation with multi-parameter decision nodes to ensure even the most complex decisions are automated. Dynamic visibility and inbuilt features like delegation, escalation, etc. ensure drastic reduction in cycle time.

## COMPREHENSIVE PROCURE-TO-PAY SUITE



Zycus' Procure-to-Pay software powered by AI is a next-generation solution suite providing a Guided Procurement System to ensure consistent and accurate buying decisions for cataloged & non-cataloged goods & services. With full Procure-to-Pay process automation and tight integration with the strategic sourcing modules, Zycus Procure-to-Pay incorporates powerful functionalities and easy-to-use features to enable a 'simple & intuitive' shopping experience & efficient invoice management for the AP team. Zycus' industry-leading AI capabilities, Merlin, have helped companies to shorten their cycle time significantly.

## **Merlin for Accounts Payables:**

- Digital Enabler of Vendor Emails
- Self-learning and template agnostic
- Cognitive capturing of invoices

#### Merlin for eProcurement:

- Enables touchless non-catalog requisitions and automates manual tasks of the Buyer
- Removes the need to manually select suppliers by suggesting all the possible suppliers for the sourcing event from the customer database and from the Zycus Supplier Network



#### **CUSTOMER SUCCESS**

A leading insurance carrier based in US, offering insurance products through its large network of over 2000 agencies of professional agents and brokers

## Challenges In Existing Structure

- Paper-based purchase requisitioning and ordering
- Ad-hoc supplier onboarding process
- No standard workflow defined for approvals
- Non-compliance and manual efforts on the part of the buyers
- AP team had to do extensive manual work to process invoices in ERP
- Incomplete supplier information resulted in no single source of truth

### **Business Impact**

- Trimmed cycle times for catalog orders from a business week to a few hours
- Improved savings through discounts due to prompt payments
- Empowered end-user adoption, migrating from centralized to decentralized purchasing
- Strengthening compliance with a "No PO – No Pay" policy
- Self-service supplier portal for registration, on-boarding and invoice status tracking
- Automated 3-way Invoice Matching to help Accounts Payable team save time on invoice processing
- Cost reduction through accurate, lineitem level spend visibility

# CUSTOMER SPEAK

"It is very helpful to work with a party who has understood and taken time to understand Heineken as a business and helped us with what we need for our development journey. The commitment of team at Zycus has helped us achieve all the deadlines"

Ruth Bromley,
Director Procurement Development & Operations
Heineken

"We decided to buy the entire suite that Zycus offers. (It) has proven to be the right decision and has helped us solve for a lack of transparency, lack of control. It has brought a level of additional accountability. Zycus brings partnership, the ability to listen to the client and really solve business problems. If you're looking for a supplier to provide an eProcurement platform, I would highly recommend Zycus."

Indirect Procurement Manager
Leading Consumer Technology Provider



#### **Gartner**

Zycus significantly moves ahead for 4 consecutive years on the 'completeness of vision' and 'ability to execute' axes in the Gartner Magic Quadrant for Procure-to-Pay Suites 2022





Strong Performer in The Forrester Wave™: SVM, Ql, 2022



#### FORRESTER\*

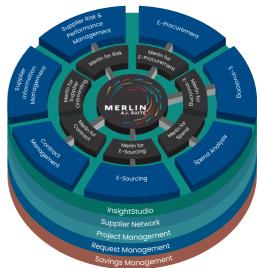
Zycus cited as a STRONG PERFORMER in The Forrester WaveTM: eProcurement Platforms, Q4 2019







Zycus is the pioneer in Cognitive
Procurement software and has been a
trusted partner of choice for large
global enterprises for two decades.
Zycus has been consistently
recognized by Gartner, Forrester, and
other analysts for its Source to Pay
integrated suite.



Zycus powers its S2P software with the revolutionary Merlin Al Suite. Merlin Al takes over the tactical tasks and empowers procurement and AP officers to focus on strategic projects; offers data-driven actionable insights for quicker and smarter decisions, and its conversational Al offers a B2C type user-experience to the end-users.

Zycus helps enterprises drive real savings, reduce risks, and boost compliance, and its seamless, intuitive, and easy-to-use user interface ensures high adoption and value across the organization.

Start your #CognitiveProcurement journey with us, as you are #MeantforMore.



Gartner Peer Insights

Customer First Vendor
for Procure to Pay Suite